

EXPERIENCED SALES PERSON REQUIRED

Required to deliver product and knowledge training to national accounts. To maximise profitable sales for a growing business delivering quality products for the building sector. To be responsible to the Managing Director and Business Development Manager. Applicant will be home based with regular targeted sales meetings at head office on Teesside.

THE SUCCESSFUL APPLICANT WILL HAVE:

- Ability to present and engage with customers and prospects
- Gain a high technical and manual knowledge of the products to be demonstrated
- Flexible 'can do' attitude
- Ability to manage the portfolio demands of the products and sales team
- Proven record of achieving sales success
- Proven record of ability to work independently
- Ability to generate their own sales leads and contacts
- Willing to travel to contacts on a week to week basis from a pre-agreed schedule

Please send an email along with a covering letter.

Chris Wann | Business Manager

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